



## YOUNERGY IS HIRING!

## Sales Consultant

STARTING DATE: tbd

### THE JOB

Reporting to the Head of Sales, the Sales Consultant will support the company's sales in Switzerland by:

- Contacting potential clients who might benefit from company products or services in designated regions
- Persuading clients that a certain product or service best satisfies their needs in terms of quality, price and delivery
- Meeting regular sales targets
- Calculating client quotations and administering client accounts
- Providing pre-sales technical assistance and product education
- Preparing management reports
- Support marketing activities by attending trade shows, conferences and other marketing events

### WHAT WE LOOK FOR

- Native French speaker. Fluent in English. German is a plus
- Marketing and sales track record
- Established network in the Romandie area
- Outstanding writing skills
- Ability to build and train our future sales team

## WHAT WE OFFER

- A great first job in an innovative solar company environment with flexible working conditions
- Responsibility
- Flexibility

## ABOUT US

Do you want to participate in the decentralized energy revolution? The rapid growth of decentralized, local electricity generation solutions coupled with the evolution of fixed and mobile battery technologies, is leading to a major disruption in the production, storage and consumption of electrical energy. Solar photovoltaics (PV) in particular, can now be more competitive at both wholesale and retail level than other power generation technologies.

Younergy is a Swiss based company that helps end users go solar by taking friction (capital cost, risk, effort) out of the purchasing and installation process, in a scalable, automated way. Younergy offers a service that allows residential customers, corporations and other public and private property owners to benefit from affordable solar electricity with no upfront investment. Younergy finances, maintains and operates the solar systems for the duration of the contract and is paid on a recurring basis in exchange of the electricity the solar system generates

Younergy was founded to make a difference. We want to be a key player in the transition to a more sustainable economy. We will be needing a bunch of great skills, dedication and help from people sharing the same motivation. Care to join us?

## APPLICATION

Send an email to [hr@younergy.ch](mailto:hr@younergy.ch) and attach your CV. In the body of the email, please reply to the following questions: i) Why do you want to work at Younergy? ii) Describe a situation in your work-life where you failed. iii) Describe a time when you accomplished something you thought was impossible.

